

Northwind Solutions is a progressive, customer focused service and solutions provider of monitoring, operations and maintenance dedicated to renewable energy assets for project owners, operators and OEMS. Northwind was established in 2004 and has project experience at over 65 wind farms, over 600MW of solar PV and has delivered services in 15 US states and 7 provinces over the past decade in business.

**Responsibilities:**

Responsible for execution of USA market and business development activities for a leading Independent, publicly traded O&M services company currently working in Wind, Solar and Battery Storage services. This company is founded and has its' headquarters in Ontario, Canada with operations in USA and South America. The mission of the company is to grow organically and through strategic acquisition in the United States over the course of the next 5 years.

**Requirements:**

- Minimum 5 years solar PV operations, engineering, construction management experience
- Understanding of utility scale renewable energy market place
- Network within USA solar market place particularly with IPPs
- Experience with wind turbine operations
- P. Eng or Master Electrician certificate
- Budget management experience
- Ability to travel throughout north America (approx. 20 % of time away from home)
- Comfortable in sales situations in field and in boardroom
- Excellent data analytics skills
- Strong Energy and ability to work self-directed and independently with little guidance
- Experience managing people in project or ongoing line of business
- Strong business acumen combined with solid technical knowledge
- Excellent communication and interpersonal skills

If you are interested in applying to this role, please submit your resume to [ahussain@sparkpowercorp.com](mailto:ahussain@sparkpowercorp.com).