



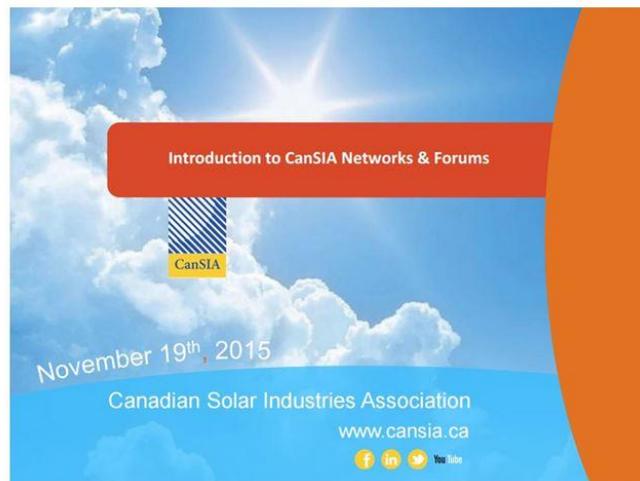
*Do you value these solar industry opportunities and event updates? Help your network stay up-to-date by forwarding them this email, and asking them to [subscribe to our newsletter](#).*

**November 26, 2015**

## Members Can Now Sign Up for CanSIA Networks and Forums

CanSIA has recently introduced three Networks through which to optimize member resources when engaging and collaborating with CanSIA. The networks provide our members with a new avenue for accessing research, analytics, and updates from the executive team.

Members can now [sign up for Networks](#) online and should select one or more of the three Networks described below.



The CanSIA **Policy & Market Development Network** will be comprised

of solar energy policy and business development professionals within CanSIA's membership and will track and pursue opportunities for market growth through:

- Energy and environmental policy development
- Electricity markets and supply-mix planning
- Procurement design and implementation

The CanSIA **Utility & Regulatory Affairs Network** will be comprised of solar industry and electricity sector professionals within CanSIA's membership and will track and influence the regulatory environment in favour of increased solar development and will include:

- Distributed-generation program design and implementation
- Rate design and the evolving utility business model;

Click here to view slides presented in our recent webinar *Introducing CanSIA Networks & Forums*, held on November 19th.

- Best practices for interconnection
- Technological advances at the grid-edge (including storage)

The CanSIA **Communications Network** will be comprised of self-selected communications professionals from member companies who will work collaboratively in support of the other networks and on:

- Issues management
- Reactive media relations
- Earned media
- Industry media relations
- Content development

In lieu of working groups, ad-hoc Forums will allow Network participants to volunteer their time towards working through an industry issues as needed. [Sign up for the Networks](#) of interest to you to ensure you are invited to participate in Forums.

**Please read on for some upcoming CanSIA Member benefits and services:**

#### **Event Discounts**

1. [Solar Canada 2015 Conference and Exposition](#)
2. [7th Annual Canadian Power Finance Conference](#)
3. [10th Annual BC Power Symposium](#)
4. [Energy and Mines London Summit](#)
5. [Solar Asset Management North America 2016](#)
6. [5th Annual Ontario Power Conference](#)

#### **Business Opportunities**

1. [Join the Climate Technology Centre & Network](#)
2. [World Smart Energy Week 2016](#)

#### **Webinar & Training Opportunities**

1. [Webinar - New York's Reforming the Energy Vision: Empowering Utilities to Animate the DER Market](#)
2. [Webinar - Advanced Energy Year in Review: Everything you need to know about advanced energy policy in 2015](#)

## Event Discounts



**Solar Canada 2015, Dec. 7-8**, is a must-participate for solar energy professionals, especially CanSIA members, for the following reasons:

1. Network with decision and policy makers.
2. It's the main platform in Canada to present and to learn about the latest solar technologies and solutions.
3. The Solar Canada program covers industry trends, policies, opportunities, and other developments that will affect the energy market.
4. Help CanSIA advance the cause of solar energy in Canada.
5. CanSIA members receive a discount on registration and exhibit space.

To learn more about exhibit and sponsorship opportunities at Solar Canada, please visit [solarcanadainc.com/sponsorship](http://solarcanadainc.com/sponsorship) or contact Walter Willett at [wwillett@solarenergyevent.ca](mailto:wwillett@solarenergyevent.ca) or +1 (613) 716-9373

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## 7th Annual Canadian Power Finance Conference

January 21-22, 2016, Ritz Carlton, Toronto

Registration is now open for the 7th Annual Canadian Power Finance Conference. A key focus area for the 2016 agenda is the opportunities available for Canadian developers looking outside Canada. What markets are they exploring? Where will growth be found in the mid- and long-term? How do developers view the bank debt, lifeco and bond markets opportunities when developing international projects? What risks are involved going international and what will happen to the returns?

CanSIA President & CEO, John Gorman, will be speaking at the event and **CanSIA members receive 20% off registration.**

[Click here to learn more and get the code](#) (please note that you will be required to enter your CanSIA Member login details).

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## 10th Annual BC Power Symposium

January 25-26, 2016 - Vancouver

Join CI Energy Group's 10th Annual BC Power Symposium and receive **10% off the regular conference fee as a CanSIA member.**

This year's symposium will continue the success from prior years, in which BC's power industry stakeholders and leaders are brought together to discuss the future of the market including showcasing innovative energy projects and new technologies. In addition, you will also hear from an impressive roster of speaking faculty from organizations that include: BC Ministry of Energy and Mines, EcoSmart Foundation Inc., Canadian Passive House Institute (CanPHI), EDF EN Canada and many more!

[Click here to learn more and get the code](#) (please note that you will be required to enter your CanSIA Member login details).

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## Energy and Mines London Summit

January 28-29, 2016 - London, UK

Microgrid and utility-scale projects for the mining sector are a growing business opportunity for solar. With global mining companies looking to reduce energy costs, secure supplies and cut carbon, solar has become an attractive and affordable solution for powering mining operations. This Summit offers an exclusive opportunity to meet with leading mining executives heading energy decisions for global operations and assessing renewable energy options. It will offer the very latest case studies from mines integrating renewables and detailed sessions on financing, implementing and operating renewables for mines.

[Click here to register and access a 20% discount code for CanSIA members](#) (please note that you will be required to enter your CanSIA Member login details).

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**SOLAR ASSET MANAGEMENT NORTH AMERICA** 16-17 MAR 2016 SAN FRAN CISCO

CanSIA members are invited to join the 3rd edition of [Solar Asset Management North America Conference](#), hosted by Solarplaza on 16-17 March 2016 in San Francisco!

The conference covers technical and financial topics, ranging from performance optimization to secondary market transactions. Network with 400+ attendees representing the leading service providers, asset/portfolio managers, IPPs, utilities, investors, developers and advisors active in the North American solar market.

**CanSIA members receive 10% off the registration price.**

[Click here to learn more and get the code](#) (please note that you will be required to enter your CanSIA Member login details).

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## 5th Annual Ontario Power Conference

April 12-13, 2016 - Toronto

Join CI Energy Group's 5th Annual Ontario Power Conference and receive **10% off the regular conference fee as a CanSIA member.**

CI Energy Group's 5th annual Ontario Power Conference will provide you with a unique opportunity to prepare for the unprecedented changes unfolding in the Ontario power industry. Walk away with industry updates and innovative strategies to ensure your organization thrives in the face of shifting initiatives and changing business models. Esteemed speaking organizations include: Canadian Electricity Association (CEA), Hydro One, EDF EN Canada, Ontario Ministry of Energy and many more!

[Click here to learn more and get the code](#) (please note that you will be required to enter your CanSIA Member login details).

## Business Opportunities

### Join the Climate Technology Centre & Network

The [Climate Technology Centre & Network \(CTCN\)](#) was recently established to facilitate the transfer of technology to developing countries. The CTCN promotes the accelerated development and transfer of climate technologies at the request of developing countries for energy-efficient, low-carbon and climate-resilient development.



CTCN is looking to build its network base in Canada. Membership is free and provides opportunities to bid on projects, develop networks, and exchange knowledge internationally.

[Click here to learn more about the benefits of joining this CTCN](#) (please note you will be required to enter your CanSIA Member login details).

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### World Smart Energy Week 2016

March 2-4, 2016 - Tokyo, Japan

The Embassy of Canada to Japan is planning to participate in World Smart Energy Week 2016, which will take place from March 2 to 4, 2016 at Big Sight in Tokyo. This initiative aims to maximize face time for Canadian sustainable technology companies and research institutes with Japanese counterparts to discuss integrative trade opportunities. This is an opportunity for Canadian companies to identify business and market opportunities, establish commercial and innovation partnerships and seek investment in a wide range of Sustainable Technologies related sub-sectors.

The due date of the pre-registration is **December 11th**, and "First come, First Served" basis.

[Click here to learn more.](#)

## Webinars & Training Opportunities

### Webinar - New York's Reforming the Energy Vision: Empowering Utilities to Animate the DER Market

Thursday, December 3, 2015 from 2pm - 3pm

New York's Reforming the Energy Vision proceeding is among the most progressive global efforts to redefine the role of the utility as an integrator and market operator for distributed energy resources. This includes the creation of an incentive structure that offers new utility revenue streams and facilitates rich interactions with third-parties and customers.

This open and engaging discussion will touch on the specific technical needs and challenges as utilities morph into DSPs, and shine light on key areas of opportunity to move this market forward.

[Click here to learn more and to register.](#)



#### REV GOALS

Making energy more affordable for all New Yorkers

Building a more resilient energy system

Empowering New Yorkers to make more informed energy choices

Creating new jobs and business opportunities

Improving our existing initiatives and infrastructure

Supporting cleaner transportation

Cutting greenhouse gas emissions 80% by 2050

Protecting New York's natural resources

Helping clean energy innovation grow

**REV is a strategy to build a clean, resilient, and affordable energy system for all New Yorkers.**

REV is transforming New York State's energy policy and initiatives to make sure energy efficiency and clean, locally produced power are at the core of the State's energy system.

REV is changing the way government and utilities work to make clean energy financially beneficial to everyone. And most importantly, REV is putting customers first by designing new initiatives to impact real people and provide individuals and communities with the opportunity to take an active role in achieving the following State energy goals by 2030.

**40% Reduction** in GHG emissions from 1990 levels

Reducing greenhouse gas (GHG) emissions from the energy sector—power generation, industry, buildings, and transportation—is critical to protecting the health and welfare of New Yorkers and reaching the longer term goal of decreasing total carbon emissions 80% by 2050.

**50% Generation** of electricity from renewable energy sources

Renewable energy sources, including solar, wind, hydroelectric, and biomass, will play a vital role in reducing electricity price volatility and cutting carbon emissions.

**23% Decrease** in energy consumption in buildings from 2012 levels

Energy efficiency results in lower energy bills and is the single most cost-effective tool in achieving energy objectives. \$10 billion in energy efficiency investments (EEI) in energy efficiency gains equates to 23% reduction in energy consumption by buildings.

[ny.gov/REV4NY](http://ny.gov/REV4NY)

Reforming the Energy Vision

### Webinar - Advanced Energy Year in Review: Everything you need to know about advanced energy policy in 2015

Thursday, December 10, 2015 at 1:00pm EST



**ADVANCED  
ENERGY  
ECONOMY**

Catch up on the most important advanced energy happenings of 2015, and perhaps hear some predictions about what to expect in 2016.

Robert Keough, AEE's VP of Communications, will lead a virtual panel of advanced energy experts on key policy developments from around the country. Our panel will share their insight on EPA's Clean Power Plan, New York REV, net metering, FERC 745, RPS/EERS battles in the states, and California's SB 350.

[Click here to learn more and to register.](#)

**Already a CanSIA member?** Ensure your company profile information is up to date. Have your bundle administrator log in at [www.cansia.ca/user](http://www.cansia.ca/user) and click on the "Organization Profile" tab where you can view, update and save all of your company information.

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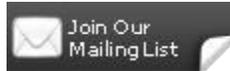
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