



March 24, 2015

Dear CanSIA Members and Prospective Members,

I hope you find value in this second issue of our Member Benefits & Services update.

I have had the pleasure of getting to know a number of you since I came on board with CanSIA last fall, and for those of you who don't yet know me, I'd like to take the opportunity to tell you a bit about my background.

I have been working in the areas of energy, climate change, and sustainability since 2006:

- Delivered community-based social marketing campaigns to reduce residential energy use across Canada;
- Took the first Integrated Community Sustainability Planning course delivered by the Natural Step and worked with FCM on the Partners for Climate Protection Program; and,
- Worked with the Canada Green Building Council on LEED education delivery and earned my LEED Green Associate credential.

Through these experiences, I've learned how communities, governments, utilities, and other stakeholders come together to deliver information and educate the public. I've also seen first-hand how funding programs and policy breakthroughs allow leaders and innovators to demonstrate what is possible and inspire others to invest in sustainable development.

Working with CanSIA, I have already learned so much about the complexity and dynamic nature of this industry and I am proud to work with our members to solidify solar electricity as a mainstream energy source.

Now that you know a bit about me, I hope that you will feel comfortable approaching me with any question, idea, interest or hope that you have concerning your current or future membership with CanSIA.

I look forward to hearing from you and serving you as a member.

Sincerely,

Lisa Hatina

Business Development and Member Relations Officer lhatina@cansia.ca



Please read on for some upcoming CanSIA Member benefits and services:

Business Opportunities

1. [Laurentian University: Campus Rooftop Solar Photovoltaic Lease Agreement Under OPA and FIT](#)
2. [County of Renfrew: Request For Tender - Solar Roof Mount Tie Installations](#)
3. [SDTC Looking for Canada's Next Cleantech Innovators](#)

Industry Insight

1. [2015 Canadian Solar Industries Directory](#)

Event Discounts

1. [Ontario Energy Association \(OEA\) Speaker Series](#)
2. [Ontario FIT and Renewable Energy Forum](#)
3. [ELSE Speaker Series: How Can Canada Become a Global Leader in Solar Energy?](#)
4. [Renewable Cities - Global Learning Forum](#)
5. [European PV Solar Energy Conference \(EU PVSEC\)](#)

Don't forget to browse our list of [Upcoming Events](#) and be sure you're up-to-date by reviewing [CanSIA Member Reminders!](#)

Interested in learning more about CanSIA Membership? Please [visit our website!](#)

Business Opportunities

Laurentian University: Campus Rooftop Solar Photovoltaic Lease Agreement Under OPA and FIT *CLOSING MARCH 26, 2015*****

Laurentian University of Sudbury seeks proponents to submit proposals for a Campus Rooftop Solar Photovoltaic Lease Agreement under the Ontario Power Authority's (OPA) Feed-in-Tariff (FIT) program.

Laurentian University of Sudbury is interested in leasing all available and suitable roof areas on its Sudbury campuses to a proponent who will provide a full service lease agreement for the purpose of installing rooftop SOLAR PV energy systems under the upcoming OPA FIT 2015 terms and conditions.

[Click here to learn more](#) (please note that you will be required to enter your CanSIA Member login details).

County of Renfrew: Request For Tender - Solar Roof Mount Tie

Installations ***CLOSING MARCH 27, 2015***

REQUEST FOR TENDER FOR ONE (1) 160KW AND ONE (1) 140KW SOLAR ROOF MOUNT TIE INSTALLATIONS.

[Click here to learn more](#) (please note that you will be required to enter your CanSIA Member login details).



SDTC Looking for Canada's Next Cleantech Innovators

Sustainable Development Technology Canada (SDTC) is looking for the next wave of innovative cleantech entrepreneurs.

Through the SD Tech Fund™, SDTC supports technologies that address the challenges of Clean Air, Soil, Water and Climate Change. **The SD Tech Fund™ is open for applications from February 18 to**

April 15, 2015.

For more information on this opportunity, please [click here](#) (please note that you will be required to enter your CanSIA Member login details). You can also view the YouTube video "SDTC Fills the Funding Gap" [here](#).

Industry Insight

2015 Canadian Solar Industries Directory

CanSIA's annual Canadian Solar Industries Directory is the go-to guide listing all member organizations and the services they offer.

By now, CanSIA's Corporate and Supporter Members will have received their copies of the Directory.

If you are not a member and want to purchase a copy of your own directory, [visit CanSIA's online Solar Shop](#).



Event Discounts



Ontario Energy Association

Speaker Series - March 25, 2015

On March 25th, the OEA is hosting a representative from Hawaiian Electric to discuss their efforts to increase Hawaii's renewable generation capacity and modernize their grid, while keeping costs down and addressing Hawaii's unique considerations.

CanSIA members get the OEA's member rate by entering the discount code upon registration.

[Click here to get the code](#) (please note that you will be required to enter your CanSIA Member login details).

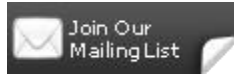


Forum - March 26, 2015

The 6th annual Ontario FIT and Renewable Energy Forum is taking place March 26th at the Delta Toronto, and is co-located with [CanSIA's Game Changer Awards](#).

Members are eligible for an additional **20% discount off registration** for the conference by entering the discount code when registering online.

[Click here to get the code](#) (please note that you will be required to enter your CanSIA Member login details).



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