

## **About Potentia**

Potentia Renewables Inc. ("PRI") is an independent power producer ("IPP") focused on developing, owning and operating rooftop solar installations, utility scale ground mount solar and wind energy facilities across the Americas. PRI currently has a portfolio of approximately 200 MW of operating or contracted solar energy projects, with a growing development pipeline. PRI is headquartered in Toronto, Ontario.

## **Position Title**

Financial Analyst – Renewable Energy

## **Location**

Toronto, Ontario, with travel, as necessary

## **Reporting Relationships**

As part of Potentia's business development team, this position reports directly to the Vice President, Business Development while working closely with the Vice President, Mergers & Acquisitions

## **Accountabilities and Key Functions**

The Financial Analyst will be responsible for supporting the business development team in identifying, assessing, and developing renewable energy investment opportunities for Potentia, both greenfield and acquisition. In this function, the successful candidate will be required to create, maintain and update financial models for each market and opportunity, and to present the results of these models to Potentia's executive team and the board of directors. Financial modelling includes determining assumptions about project costs, operating parameters, cash flow, taxes, debt structures, tax equity, and performing sensitivity analysis to determine cash requirements and financial returns. The successful candidate will be an integral part of the strategic planning and tactical execution of a growing renewable energy company and should be enthusiastic, nimble, and curious.

## **Key Functions include:**

- Economic analysis of greenfield and acquisition opportunities, both as standalone projects and as part of the broader Potentia portfolio.
- Support the various subject matter leads as needed in their efforts on project acquisition and development
- Monitor industry and markets trends and provide updates as needed
- Working with the executive team, develop and maintain regular dashboard updates for executive and board meetings

- Develop and maintain a rich knowledge of global equity markets and the competitive landscape in the renewable energy industry
- Develop and cultivate market expertise in the markets being explored by Potentia

### **Skills & Characteristics**

- In-depth understanding and experience with creating and running economic models for renewable energy projects or projects of substantially similar scope and size
- Similar understanding and experience with financing renewable energy projects or projects of substantially similar scope and size
- Demonstrated ability to accurately create accurate financial models and to adapt those models to quickly changing circumstances
- Ability to work quickly and accurately under pressure
- Self-starting, able to work with minimal supervision and to self-identify needed outputs and suggest improvements to an ever-evolving process
- Professional and respectful with good communication skills and an attitude that enables a great working relationship with the broader development team
- Interest in, and excitement about Potentia's business and growth mandate

### **Education & Experience**

- Minimum of a Bachelor's Degree, preferably in Business, Finance, Commerce, or some related field, but strong experience and designations will be considered
- 2-5 years of experience modeling the economics of renewable energy projects or projects of substantially similar scope and size

### **Deadline**

Friday, April 28, 2017

### **Contact**

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